

PROCEEDINGS OF

The 9th REGIONAL CONFERENCE

on Graduate Research 2022

Theme

"Centres and Peripheries: Research, Development, and Implementation. Part II"

15 January 2022

Sripatum University, Khon Kaen Campus Khon Kaen, Thailand

Editors Vichit U-on George C. Hadjinicol

Organized by











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15 January 2022
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In Cooperation with



Sponsored by



Edited by Assoc. Prof. Dr. Vichit U-on, Sripatum University, Thailand

Prof. Dr. George C. Hadjinicola, University of Cyprus, Cyprus

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Welcome Address from Conference Honorary Chairs

It is a great pleasure and honor for us, on behalf of *The 9th Regional Conference on Graduate Research*, to welcome you all to the world famous festival. First of all, we would like to thank the co-organizers, namely Graduate College of Management, Sripatum University, (Thailand); University of Cyprus (Cyprus); and University of Wollongong in Dubai (United Arab Emirates) for organizing this conference, which is a major multidisciplinary regional platform and important event in the Asean region.

To support the Asean destination for international visitors, the organizers selected Khon Kaen as a conference venue due to it is one of the four major cities of Isan, Thailand, also known as the "big four of Isan", the others being Udon Thani, Nakhon Ratchasima, and Ubon Ratchathani. Thailand's 2014 EU Film Festival also included Khon Kaen, together with Chiang Mai and Bangkok, as host locations

To conclude my address, we would like to thank Sripatum University, University of Cyprus, and University of Wollongong in Dubai that have assisted in the organization to this conference to promote a tourist destination in Khon Kaen to our delegates and guests.

We wish good results in your deliberations.



Dr. Rutchaneeporn Pookayaporn Phukkamarn President, Sripatum University, Thailand RCGR 2022's Honorary Chair



Asst. Prof. Dr. Junya Pookayaporn Assistant to the President, Sripatum University, Thailand RCGR 2022's Honorary Chair

Welcome Address from Conference General Chairs

On behalf of Sripatum University, Khon Kaen Campus (Thailand); Graduate College of Management, Sripatum University (Thailand); University of Cyprus (Cyprus); and University of Wollongong in Dubai (United Arab Emirates), we would like to welcome you to participate in *The 9th Regional Conference on Graduate Research* which will take place at Sripatum University on 15 January, 2022 in Khon Kaen, Thailand.

The conference will be an exciting event bringing international and interdisciplinary expertise in a rapidly developing field together for one day. It will provide an opportunity for experts in business, management, marketing, accounting, communication arts, social sciences, humanities, science, and engineering from worldwide to exchange and discuss ideas and information.

In a present and future issue, we will cover more on the following topic as "Sustainable Business Growth, Challenges, Measures and Solutions in Global Scenario". This Conference delivers the most up-to-date issues, and also provides opportunity for CIOs, CEOs, industry leaders, managers, academics, and government officials to exchange ideas on future business co-operation trends and best practices. This one day conference is an excellent opportunity for you to meet with other professional members from all over the world, share the view of graduate research internationally.

We would also like to take this opportunity to express our sincere thanks to all the presenters, delegates, reviewers, advisory committee members, local organization committee members, and guest speakers for their interesting and valued contributions. On behalf of the organizers, we would like to personally apologize for any difficulties you might have encountered while attending this conference and wish all of you a very successful and fruitful deliberations.



Prof. Dr. Vichit U-on Sripatum University, Thailand RCGR 2022's General Chair



Prof. Dr. George C. Hadjinicola Lecturer, University of Cyprus, Cyprus RCGR 2022's General Chair



Assoc. Prof. Dr. Ioannis Manikas University of Wollongong in Dubai, United Arab Emirates RCGR 2022's General Chair

Welcome Address from Conference Program Chairs

Welcome to *The 9th Regional Conference on Graduate Research* in Khon Kaen, Thailand. This professional meeting is thought to provide an excellent opportunity for faculty, scholars, Ph.D. students, administrators, and practitioners to meet well-known experts from all over the world and to discuss innovative ideas, results of research, and best practices on various topics of Business, Management, Marketing, Accounting, Communication Arts, Social Sciences, Humanities, Science, and Engineering, and many other related issues.

The RCGR conference continues to be highly competitive and very well perceived by the international community, attracting excellent contributions and active participation. This year, researchers from more than 5 countries have submitted their papers to the 9th RCGR 2022 international conference. After a careful review process by members of the international program committee, 113 quality papers have been accepted for presentation at the conference. We thank all authors who dedicated a particular effort to contribute to the conference.

We wish you a pleasant stay in Khon Kaen, and a successful conference.



Asst. Prof. Dr. Ungul Laptaned Thai Researchers' Consortium of Value Chain Management and Logistics, Thailand RCGR 2022's Program Chair



Prof. Dr. Andreas C. Soteriou Lecturer, University of Cyprus, Cyprus RCGR 2022

Speaker Background



Oscar Maruquez Malicad Jr.

Assistant to the Department Chair, English Business Communication Department

- Graduated Master in Education Major in English, Lyceum Northwestern University Lingayen Pangasinan Philippines
- Graduated Bachelor of Science in Secondary Education Major in English from Lingayen State University, March, 2014
- Licensed Professional Teacher under the Ministry of Education Bangkok, Thailand.
- Graduated Bachelor of Science in Medical Technology from the University of Santo Tomas España, Manila dated March 31, 1999.
- Passed the Philippine Medical Technology Board Examination given by the Professional Regulatory Commission, September, 1999.
- Passed the Civil Service Examination by the Civil Service Commission last March, 2000.
- Passed the American Society for Clinical Pathology International Medical Technologist School of Liberal Arts, Sripatum University, Bangkok, Thailand

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Session Schedule



The 9^{th} Regional Conference on Graduate Research Sripatum University, Khon Kaen Campus, Khon Kaen, Thailand Theme "Centres and Peripheries: Research, Development, and Implementation. Part II"

Saturday (S) 15 January 2022	Room			Zoom					
		Zoom#1	Zoom#2	Zoom#3	Zoom#4	Zoom#5			
	08:00 - 09:00			REGISTRATION		L			
	09:00 – 09:15	OPENING ADDRESS: Asst. Prof. Dr. Junya Pookayaporn, Honorary Chair Sripatum University, Thailand							
	09:15 – 09:30		WELCOME ADDRESS: Assoc. Prof. Dr. Vichit U-on, General Chair Sripatum University, Thailand						
	09:30 - 10:20		"C ID I	KEYNOTE ADDRESS:	17 1 22				
	10:30 - 10:40		Centres and Periph	eries: Research, Development, an SATURDAY AM BREAK	nd Implementation.				
	10:40 – 12:00	HS1 Humanities, Social Sciences and Education	HS2 Humanities, Social Sciences and Education	BE1 Business Economics	BE2 Business Economics	BE3 Business Economics			
	12:00 - 13:00	SATURDAY LUNCH BREAK							
	13:20 – 15:00	HS1 Humanities, Social Sciences and Education	HS2 Humanities, Social Sciences and Education	BE1 Business Economics	BE2 Business Economics	BE3 Business Economics			
	15:00 – 15:20			SATURDAY PM BREAK					
	15:20 – 18:20	HS1 Humanities, Social Sciences and Education	HS2 Humanities, Social Sciences and Education	BE1 Business Economics	BE2 Business Economics	BE3 Business Economics			
	19:00 – 21:00		CLOSING ADDRESS: Asst. Prof. Dr. Ungul Laptaned, Program Chair Thai Researchers' Consortium of Value Chain Management and Logistics, Thailand						

Saturday, 15 January 2022

Code	Session	Chair	Room	Start	Finish
SRE	Registration Saturday	Yongyut Homthong	Zoom	08:00	09:00

Code	Session		Chair	Room	Start	Finish
SOA	Opening Addresses		Asst. Prof. Dr. Ungul Laptaned	Zoom	09:15	09:30
	09:00	09:15	О	pening Address:		
			Asst. Prof. Dr. Junya Pookayaporn, Honorary Chair			
			Sripatu	m University, Thailand	1	
	09:15	09:30	Welcome Address:			
			Assoc. Prof. I	Dr. Vichit U-on, Genera	ıl Chair	
			Sripatu	m University, Thailand	1	

Code	Session		Chair	Room	Start	Finish
SKA	Keynote Addresses		Assoc. Prof. Dr. Vichit U-on	Zoom	09:30	10:45
	09:30	10:45	"Centres and Peripheries: Resear	rch, Development, and	d Implementation	n. Part II"

Code	Session	Chair	Room	Start	Finish
SAB	Saturday AM		Zoom	10.45	11:00
	Break				

Code	Ses	sion	Chair	Room	Start	Finish
HS1	Huma	nities,	Assoc.Prof. Dr.Sureemas Sukkasi	Zoom 1	10:40	17:40
	Social		and			
		es and	Dr.Somwang Puntalee			
		ation				
0005	10:40	11:00	The Impact of the Covid-19 Epidemic	on the Management o	f Chinese Langua	ge Teaching
			in Thailand.	Č	C	
			Chadarut Lertponprasopchok			
0027	11:00	11:20	Problems of the Law on the Control of	nd the Thai		
			Election Campaign.			
			Siggawat Kringsantie, Trirath Pluemp	oitichaikul, and Pattama	Suwunpukdee	
0001	11:20	11:40	A Study of Personnel Management in	Schools Under Local	Governments in tl	ne Area of
			Muang Buriram District, Buriram Pro	ovince.		
			Adisak Songram and Cherdsak Srisar	ngachai		
0002	11:40	12:00	The Leadership of School Administra	tors Affects Teachers'	Work Motivation	s in
			Secondary Schools. Under the Office	of the Secondary Educ	ational Service A	rea Office
			Loei, Nong Bua Lam Phu.			
			Aphichaya Boonlay and Sanae Koms			
0003	13:00	13:20	The Development of Ethical Leadersh			
			Happiness in Schools Under the Office		ry Educational Se	rvice Area 1.
			Arphakorn Supho and Sanae Komson			
0004	13:20	13:40	A Study on the Satisfaction of Parents			
			Under the Office of the Private Educa			Region 5.
0006	12.10	1100	Autsadayut Gobudda, Supat Punpatta			
0006	13:40	14:00	The Collaborative Learning Activities			
			Achievement Divisions (stad) Strateg	y for Mathayomsuksa 2	2 Students' Readi	ng
			Conprehension Improvement.			
0007	14.00	14.20	Chalida Kankhwao	I 1 1 C C -1 1 I	Dalar da alla and I ar	
0007	14:00	14:20	The Relationship Between Academic			
			Educational Quality Standard Under the Service Area 2.	the Office of Charyaphi	im Pilmary Educa	ationai
			Chanitsara Chattahan and Siri Thee-a	cana		
0008	14:40	15:00	A Study of the Guidlines for the Adm		dministrators Usi	ng Good
0000	14.40	13.00	Governance Under the Office of Chair			
			Chanthamuk Chaengkham and Cherd		ational Service 7th	10u 2.
0009	15:20	15:40	Guideline for Development of Acade		Secondary Extens	ion Schools
0007	10.20	15.10	Under the Office of Khon Kaen Elem			ion S c nools
			Intira Kraiyaso, Supat Punpattanakul,	•		
0010	16:00	16:20	Study of School Administrator Leade			er the Office
			of Chaiyaphum Primary Educational		J	
			Khanisthaka Nontan and Chakkaphan	Chanchareon		
0011	16:20	16:40	Academy Development Guidelines U	nder the Chaiyaphum I	Educational Service	ce Area
			Office 2 to Become a Learning Organ	nization.		
			Matika Luepanya and Siri Thee-asana			
0012	16:40	17:00	The Study of Educational Administra			
			School Administrator at Opportunity	Expansion School Und	er the Office of C	haiyaphum
			Primary Educational Service Area 2.			
			Nantaporn Morakot and Cherdsak Sri			
0013	17:00	17:20	The Development of Leadership Skill			trators Under
			the Office of Chaiyaphum Primary Ed		a 2.	
			Nantiya Tongsom and Chakkaphan C			
0014	17:20	17:40	Guidelines for the development of ch		s Affiliation local	government
			organization Chumphon Buri District			
			Naruicha Phongsai and Cherdsak Sris	sangachai		

Code	Ses	sion	Chair	Room	Start	Finish	
HS2		nities,	Assoc.Prof. Dr. Jinawatara	Zoom 2	10:40	18:40	
		cial	Pakotang				
	Sciences and		and				
		ation	Assoc.Prof. Dr. Sutham				
			Thammatasananon				
0015	10:40	11:00	Quality Assurance in Schools Under	Khon Kaen Primary Ed	ucational Service	Area Office	
			1.				
			Niyada Buakhao and Virat Chareone	hua			
0016	11:00	11:20	Information and Communication Tec		trategies for Edu	cational	
			Institutions Under the Khon Kaen Pro				
			Noppakhun Suebloei and Chakkapha		- 8 ·		
0017	11:20	11:40	Academic Administration Related to		nent of Students	Under the	
			Office of Mukdahan Primary Educati				
			Patiwat Saensuk and Sanae Komsom				
0018	11:40	12:00	The Guidelines for the School Studer		r the Sakon Nakl	on Primary	
			Educational Service Area Office 3.	11 7		,	
			Phatthiraporn Kraipinit and Virat Cha	areonchua			
0019	13:00	13:20	The Guideline of Academic Manager		nder the Office o	f Chaiyaphum	
			Secondary Educational Service Area.			J 1	
			Pissanuwat Surarittiphong and Virat				
0020	13:20	13:40	The Guideline of School Administrat		Development Ur	nder the	
			Office of Chaiyaphum Secondary Ed		•		
		Piyanan Akkarakot and Virat Chareonchua					
0021	13:40 14:00		Guidelines for the Implementation of	the Student Support Sy	stem of Vocation	al Institutions	
			in the Area of Udon Thani Province.	11 3			
			Pongpan Sripirom and Sanae Komson	mmai			
0022	14:00	14:20	A study of Academic Leadership of A		Effectiveness of I	nternal	
			Quality Assurance in Schools under I				
			Poovasit Srichaisang and Sanae Kom	sommai			
0023	14:40	15:00	"Leadership of School Administrators Affecting Teacher Performance MotivationSchool				
			Expands Educational Opportunities C	Office of Primary Educa	tional Service Ar	ea Surin	
			District 3 Srinarong District Surin.				
			Samart Chomrum and Chakkaphan C	hanchareon			
0024	15:00	15:20	Principles of Governance in Education				
			Administrators Chaiyaphum Primary		ea District Office	e 1.	
			Thammarat Singsong and Siri Thee-a				
0025							
			Local Government Organization Mua	aug District Buriram Pro	ovince During Co	vid -19	
			Situation.				
			Thawutchai Sawasdee and Siri Thee-				
0026	15:40	16:00	The Relationship Between Strategic I				
			Teachers in Schools Under Khonkaen		Service Area Of	fice 2.	
			Thongchai Paisri and Supat Punpatta				
0028	16:00	16:20	Leadership of School Administrators	in 21st Century Under	the Chaiyaphum	Primary	
			Educational Service Area Office 2.				
			Veeraphan Pimsaran and Supat Punp	attanakul			
0029	16:20	16:40	Effective Leadership in the Digital A	ge Under Amnatcharoe	n Provincial Voc	ational	
			Education.	W 11 1 CT 1			
0020	16.40	17.00	Wanchalermchai Phonnawapat and C			g 1 :	
0030	16:40	17:00	Leadership of Educational Institution				
			Quality Development Network Group	Ounder Kalasın Elemei	itary Education S	ervice Area	
			Office 1.	1			
0021	17.00	17.00	Wasan Siripak and Chakkaphan Char		66 16	2	
0031	17:00	17:20	Administration of Educational Institu				
			Educational Institution Administrator	s Under the Office of N	iana Sarakham P	rımary	
			Educational Service Area 3.	11			
			Wichai Thiabjan and Supat Punpattar	nakul			

Code	Ses	sion	Chair	Room	Start	Finish
HS2	Humanities,		Assoc.Prof. Dr. Jinawatara	Zoom 2	10:40	18:40
	So	cial	Pakotang			
	Science	es and	and			
	Educ	ation	Assoc.Prof. Dr. Sutham			
			Thammatasananon			
0032	17:20	17:40	Century Leadership of School Admin	istrators in Schools Un	der the Secondary	y Eduation
			Service Area Office Khon kaen.			
			Worachet Chaiyasong and Virat Chareonchua			
0033	17:40	18:00	Desirable Characteristics of Administ	trators in the View of T	eachers, Nong Ph	on Ngoen
			Educational Quality Development Ce	nter Under the Education	on Service Area (Office
			Mahasarakham Primary School Distri	ict 3.		
			Worason Somsri and Cherdsak Srisar	ngachai		
0034	18:00	18:20	The Guidelines on Development Mid	dle - Sized Schools tov	vard World – Clas	ss Standard
			School of the Office of Chaiyaphum	Primary Educational Se	ervice Area 2.	
			Yaowaret Charoenwan and Siri Thee-asana			
0035	18:20 18:40		The Leadership of School Administra	tors in the 21st Century	y Under Kalasin I	Primary
			Educational Service Area Office 2.			
			Yupawadee Khunthula and Siri Thee-	-asana		

Code	Ses	sion	Chair	Room	Start	Finish
BE1	Busi	iness	Asst. Prof. Dr.Natsapan Paopun	Zoom 3	10:40	17:40
	Econ	omics	and			
			Dr.Khorntawatt Sakhonkaruhatdej			
0045	10:40	11:00	Personal Factors Affecting Satisfaction	on of Chum Phae Provi	ncial Court Users	
			Jirapat Artkaew Nontipan Prayurhons			
0067	11:00	11:20	Satisfaction on Welfare System of civ	il servants and employ	ees Office of the	Court of
			Justice in Khon Kaen Province.			
			Sungwarn Chaikarin Cheewan Charo	ensook and Nontipan P	rayurhong	
0071	11:20	11:40	Research on the Relationship Betwee	n Personal Factors and	the Quality of Se	rvice that
			Affectssatisfaction of Those Who Co.	me to use Government	Savings Bank in	Roi Et
			Province.			
			Teerapol Starat, Onanong Phoocharo			
0053	11:40	12:00	The Relation between Quality of Wor		otivation of Judic	iary Officers
			of the Court of Justice in Khon Kaen			
			Manutsanun Siripaiboon Nontipan Pr			
0065	13:00	13:20	Morale and Operational Efficiency of	Civil Servants of the C	Court of Justice in	Khon Kaen
			Province.			
			Sirinat Bunpaboot and Nontipan Pray			
0056	13:20	13:40	Study of the Relationship Between M	lotivation and Performa	nce of Judicial Po	ersonnel in
			Bueng Kan Province.			
	12.10	1100	Nunnacha Jumpanil and Nontipan Pra		0.777.10	
0072	13:40	14:00	Study the Influence of Quality of Ser		faction of Welfar	e Bank Users
			in Mueang Khon Kaen District, Khor		D 1	
0054	1400	1.4.20	Thanya Kongngoennok, Onanong Ph			••
0074	14:00	14:20	Quality of Work Life Affecting Work			nistrative
			Organizations in Yang Sisurat Distric		vince.	
0066	14.40	15.00	The Setisfaction of Contamer Coderal			
0066	14:40	15:00	The Satisfaction of Customer Goduni	-	en.	
0055	15:20	15:40	Siriwan Moontreekaew and Nontipan Quality and Satisfaction with the Serv		Jole Whoo Subdia	triat
0033	13.20	13.40	Administration Phu Kradueng Distric		NOK KIIAO SUUUIS	uict
			Nattawan Kamphuthon and Nontipan			
0063	16:00	16:20	Market Ingredients That Affect the B		ng Online Purch	sees in Khon
0003	10.00	10.20	Kaen District.	chavior of reopic was	ing Online I drene	ises in Knon
			Pornthep Yommarat and Nontipan Pr	avurhong		
0048	16:20	16:40	Relationship Between Personal Facto		and Satisfaction in	Choosing to
0010	10.20	10.10	use Amazon Café, Gas Station Branc			
			Province.	ii, 1 . 1 . 1 . Daii Daiig, 1 i		i, i tong imai
			Ketsaraporn Utsa Nontipan Prayurho	ng and Thannithi Mane	eroongrat	
0064	16:40	17:00	Customer Satisfaction Study on Qual			ment Savings
			Bank, Udon Thani Province.		,	
			Rattiya Panomai and Nontipan Prayu	rhong		
0068	17:00	17:20	Studying the Relationship Between E		Satisfaction Peor	ole Who Use
			Electricity to Light the Streets by Inst			
			Supasun Limjaroensap Cheewan Cha			
0082	17:20	17:40	Marketing Strategies and Leadership	for Low Cost Airlines		
			Ekapol Chomchay and Vichit U-on			

Code	Ses	sion	Chair	Room	Start	Finish		
BE2	Busi	iness	Assoc.Prof. Dr. Vichit U-on	Zoom 4	10:40	18:00		
	Econ	omics	and					
			Dr. Sumana Chantharat					
0052	10:40	11:00	Behavior and Satisfaction of Custome	ers Who Come to Chen	g Cheng Restaura	ınt, Khon		
			Kaen Province.	·		ŕ		
			Ianassavee Waingthong and Nontipan Prayurhong					
0058	11:00	11:20	Quality of Service That Affects the S		omers Bank for A	griculture and		
			Agricultural Cooperatives Sahaskhan Branch, Kalasin Province.					
			Orapan Kerdtaweekit, Kingkeaw Poi					
0039	11:20	11:40	Customer Satisfaction toward the Ma	rketing Mix of Big C S	upercenter at Suv	vannaphum		
			Branch in Roi Et Province.					
			Itsarin Tisantia, Natsapan Paopun and	l Kingkeaw Pornapirak	sakul			
0077	11:40	12:00	Quality of Service that Affects the Sa			ervice		
			Providers in Maha Sarakham Provinc	e in Mueang Maha Sara	akham District.			
			Wirun Tatami and Natsapan Paopun					
0049	13:00	13:20	Relationship Between Quality of Wo	rk Life and Organizatio	nal Commitment	of Personnel		
			Regional Prosecutor's Office in Khon	Kaen Province.				
			Kunchaya Chotjittraporn and Natsapa					
0050	13:20	13:40	Quality of Work Life That Affects Co			the		
				ent of Provincial Administration in Khon Kaen Province.				
			Lanrada Wongsasuab and Natsapan F					
0047	13:40	14:00	Incentives to Affect the Performance	of Personnel Under the	Governing Body	in Kalasin		
			Province.					
			Kanyarat Phakdikumjorn Natsapan Paopun and Vachiraporn Chiravo					
0059	14:00	14:20	"Study of Employee Motivation and S			nal		
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			Khon Kaen Province.					
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0038	16:40	17:00	Research on the Scale and Manageme					
		-,,,,	CHUANGLING ZHANG and Prapha	•				
0075	17:00	17:20	The Analysis of Logistics' System in					
			Vannary Chin					
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			Knowledge in Local Literature.	_ 1	J			
			Woraphop Charoenmanoporn, Somja	te Yamacharoen and Cl	hayada Rungtao			

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	Econ	omics	And			
			Asst. Prof. Dr. Ungul Laptaned			
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			in Thailand.			
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			Subjective Preference.			
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				Vancinas Nuchnoniad		
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Abstract

This research aims to study demographic factors and measure levels of customer satisfaction toward the marketing mix of Big C Supercenter at Suwannaphum Branch in Roi Et Province. The research hypothesis is that customers of different genders, ages, statuses, education levels, occupations, and average monthly incomes have different levels of satisfaction toward the marketing mix. The researcher carried out a customer satisfaction survey, applied purposive sampling, and collected data from questionnaires that were filled in by 400 customers. The data were analyzed using T-Test and F-Test (One-Way ANOVA). The analysis of demographic data showed that most of the respondents were female students who were single and under the age of 20. The majority of the respondents whose education levels were lower than a bachelor's degree had an average monthly income of no more than 10,000 baht. The analysis of customer satisfaction toward the marketing mix (7Ps) revealed that the overall satisfaction stood at $4.36 \, (\overline{\chi})$. "Product" gained the highest satisfaction, followed by "People," "Price," "Place," "Promotion," "Physical Evidence," and "Process" respectively. As for the results of the hypothesis test, customers of different genders had the same level of satisfaction; however, customers of different ages, statuses, education levels, occupations, and income levels had different levels of satisfaction at a significance level of 0.05.

Keywords: Customer Satisfaction, Marketing Mix, Big C Supercenter.

1. Introduction

According to Krungsri Research's forecast, the sales volume of the modern retail business in Thailand is expected to grow by 1.5-2.5% in 2021-2023 due to the economic recovery as well as other supporting factors such as the government's measures to boost the economy, neighboring countries' rapid business expansions, and the enormous growth of the online business – all of which stimulate competition among local hypermarkets and retail businesses.

Coping with the increasingly competitive environment, retail entrepreneurs find it very important to provide a wide range of products and services tailored to customer needs and expectations. Meeting their demands is crucial for any business looking to retain and attract new customers. Therefore, the researcher in interested in conducting a study on customer satisfaction toward the marketing mix of Big C Supercenter at Suwannaphum Branch in Roi Et Province so as to provide guidelines on marketing plans and advertising campaigns.

2. Research Objectives

- 1) To study levels of customer satisfaction toward the marketing mix of Big C Supercenter at Suwannaphum Branch in Roi Et Province.
 - 2) To study demographic factors that affect levels of customer satisfaction.

3. Research Hypotheses

- 1) Customers of different genders have different levels of satisfaction toward the marketing mix.
 - 2) Customers of different ages have different levels of satisfaction toward the marketing mix.
- 3) Customers of different statuses have different levels of satisfaction toward the marketing mix.
- 4) Customers of different education levels have different levels of satisfaction toward the marketing mix.
- 5) Customers of different occupations have different levels of satisfaction toward the marketing mix.
- 6) Customers of different average monthly incomes have different levels of satisfaction toward the marketing mix.

4. Research Framework

Independent Variables		Dependent Variables
Demographic Data		Satisfaction toward the Marketing Mix
- Genders		- Product
- Ages		- Price
- Statuses	\rightarrow	- Place
- Education levels	,	- Promotion
- Occupations		- People
- Average monthly incomes		- Process
		- Physical Evidence

With regard to the research framework, six independent variables (X) consist of genders, ages, statuses, education levels, and average monthly incomes. The dependent variable (Y) is customer satisfaction toward the marketing mix (7 Ps) which is composed of "Product," "Price," "Place," "Promotion," "People," "Process," and "Physical Evidence."

5. Literature Review

The Concept of Demographic Segmentation

As defined by Oxford Dictionary of Business and Management (2009), demographic segmentation is to divide a market into groups based on such demographic variables as age, sex, family size, family life cycle, income, occupation, education, religion, race, or nationality.

Marketers have long used demographic data to identify market segments because consumer needs and their usage rates are highly related to demographic variables, according to Siriwan Serirat, Suporn Serirat, Panisa Meejinda, and Aurathai Lertwannawit (2007).

The Concept of Customer Satisfaction

Customer satisfaction is one of the top priorities of leading companies, especially customercentric organizations. Usually, satisfied customers give positive feedback and repurchase. They can possibly become regular customers and are likely to convince surrounding people to use the same products or services.

"Creating customer value and satisfaction is at the very heart of modern marketing thinking and practice," said Philip Kotler, Veronica Wong, Johan Saunders, and Gary Armstrong (2005, page 5)

As explained by Philip Kotler, Gary Armstrong, and Marc Oliver Opresnik (2018, page 39), customer satisfaction depends on a product's features or perceived performance. If the product's performance meets or exceeds their expectations, customers will be satisfied or delighted. However, if it falls short of expectations, they will feel dissatisfied.

The Theory of Marketing Mix

The concept of marketing mix (4Ps) was initially introduced by Edmund Jerome McCarthy. The elements of 4Ps comprise "Product," "Price," "Place," and "Promotion. He proposed them in his book called Basic Marketing: A Managerial Approach, which was first published in 1960, and since then his concept has become a widely accepted theory.

William D. Perreault and Edmund Jerome McCarthy $(2\,0\,0\,2$, page 46) define the term "marketing mix" as "the controllable variables that the company puts together to satisfy a target group."

Recognized as a combination or set of marketing tools that various firms use to plan and develop marketing plans, the 4Ps approach is greatly useful for all types of organizations, particularly those in the manufacturing business and merchandising business. The theory can also be applied in the service business, and to make it fit for the nature of business, the components were later expanded by including "People," Process," and "Physical Evidence."

6. Research Methodology

- 1) The researcher carried out quantitative research in the form of survey by distributing questionnaires to a sample group.
- 2) The researcher applied purposive sampling and sent questionnaires to 400 customers. The sample size was calculated at a confidence level of 95%, according to Taro Yamane's formula (1967).
- 3) Descriptive statistics were used to report frequencies, percentages, means, and standard deviations. Inferential statistics were used to conduct T-Test (Independent-Samples T-Test) and F-Test (One-Way ANOVA).

7. Research Findings

Demographic Data

- **1) Gender:** 204 respondents which accounted for 51.00% of the entire sample were female. 196 respondents which accounted for 49.00% were male.
- **2) Age:** 172 respondents which accounted for 43.00% of the entire sample were under the age of 20. 95 respondents which accounted for 23.75% were aged between 40 and 59. 72 respondents which accounted for 18.00% were aged between 20 and 39. 61 respondents which accounted for 15.25% were aged over 60.
- **3) Status:** 239 respondents which accounted for 59.75% of the entire sample were single. 126 respondents which accounted for 31.50% were married. 35 respondents which accounted for 8.75% were divorced.
- **4) Education:** 233 respondents whose education levels were lower than a bachelor's degree accounted for 58.25% of the entire sample. 132 respondents who finished a bachelor's degree accounted for 33.00%. 35 respondents whose education levels were higher than a bachelor's degree accounted for 8.75%.

- **5) Occupation:** 186 respondents which accounted for 46.50% of the entire sample were students. 69 respondents which accounted for 17.25% were government or state enterprise officers. 56 respondents which accounted for 14.00% were retired or unemployed. 28 respondents which accounted for 7.00% were freelancers. 26 respondents which accounted for 6.50% were private-sector employees. 23 respondents which accounted for 5.75% were business owners or entrepreneurs. 12 respondents which accounted for 3.00% were farmers.
- 6) **Income:** 246 respondents which accounted for 61.50% of the entire sample had an average monthly income of no more than 10,000 baht. 74 respondents which accounted for 18.50% had an average monthly income of 10,001-30,000 baht. 62 respondents which accounted for 15.50% had an average monthly income of 30,000 to 50,000 baht. 18 respondents which accounted for 4.50% had an average monthly income of more than 50,000 baht.

Satisfaction toward the Marketing Mix

Satisfaction toward the Marketing Mix (7	400 respondents		Test Results (Satisfaction	Rankings
Ps)	\overline{X}	SD	Level)	
Product	4.54	.472	Most Satisfied	1
Price	4.42	.466	Most Satisfied	3
Place	4.37	.501	Most Satisfied	4
Promotion	4.32	.492	Most Satisfied	5
People	4.48	.480	Most Satisfied	2
Process	4.18	.505	Highly Satisfied	7
Physical Evidence	4.25	.476	Most Satisfied	6
Overall	4.36	.359	Most Satisfied	-

Remarks: Five scales to measure customer satisfaction are as follows.

4.21 - 5.00	=	Most Satisfied
3.41 - 4.20	=	Highly Satisfied
2.61 - 3.40	=	Satisfied
1.81 - 2.60	=	Slightly Satisfied
1.00 - 1.80	=	Least Satisfied

Out of 5, the overall satisfaction toward the marketing mix stood at 4.36 (SD = .359), and their satisfaction was at the level of "Most Satisfied." "Product" gained the highest satisfaction, followed by "People," "Price," "Place," "Promotion," "Physical Evidence," and "Process" respectively.

Hypothesis Testing

Hypotheses	Test
	Results
1) Customers of different genders have different levels of satisfaction	Declined
toward the marketing mix.	
2) Customers of different ages have different levels of satisfaction	Accepted
toward the marketing mix.	
3) Customers of different statuses have different levels of satisfaction	Accepted
toward the marketing mix.	
4) Customers of different education levels have different levels of	Accepted
satisfaction	
toward the marketing mix.	
5) Customers of different occupations have different levels of	Accepted
satisfaction	
toward the marketing mix.	
6) Customers of different income levels have different levels of	Accepted
satisfaction	
toward the marketing mix.	

The results of the hypothesis tests found that customers of different genders had the same level of satisfaction, while customers of different ages, statuses, education levels, occupations, and income levels had different levels of satisfaction at a significance level of 0.05.

8. Discussions

- 1) Gender: Gender differences did not have an effect on levels of customer satisfaction toward the marketing mix of Big C Supercenter at Suwannaphum Branch in Roi Et Province. This finding is in line with Wilaiwan Boonwisen's research entitled "Customer Satisfaction toward the Service Marketing Mix of Ryu Shabu Shabu at Siam Square Branch" (2013, page 50), which stated that customers of different genders had the same level of satisfaction toward the service marketing mix (7Ps).
- 2) Age: Age differences had an effect on levels of customer satisfaction toward the marketing mix of Big C Big C Supercenter at Suwannaphum Branch in Roi Et Province. This finding is in accord with Weerapong Phusawang's research entitled "Satisfaction toward the Marketing Mix of Food and Beverage Shops at Wang Lang Market in Bangkok" (2017, page 129), which found that customers of different ages had different levels of customer satisfaction toward the marketing mix (7Ps).
- 3) Status: Status differences had an effect on levels of customer satisfaction toward Big C Supercenter at Suwannaphum Branch in Roi Et Province. This finding is similar to Kallayarat Wongvanij's research entitled "Thai Tourists' Satisfaction toward the Marketing Mix of Indy Daokanong Night Market" (2018, page 88) in that consumers of different statuses had different levels of satisfaction toward the marketing mix (7Cs).
- 4) Education: Education differences had an effect on levels of customer satisfaction Big C Supercenter at Suwannaphum Branch in Roi Et Province. This finding is aligned with Panupong Kongkanoy's research entitled "Customer Satisfaction toward the Service of PTT Gas Stations in

Chatuchak District, Bangkok" (2009, page 51), which specified that differences in education levels had an effect on levels of customer satisfaction at a significance level of 0.05.

- 5) Occupation: Occupation differences had an effect on levels of customer satisfaction Big C Supercenter at Suwannaphum Branch in Roi Et Province. Similarly, one of the findings from Wilaiwan Boonwisen's research entitled "Customer Satisfaction toward the Service Marketing Mix of Ryu Shabu Shabu at Siam Square Branch" (2013, page 74) also revealed that respondents from different occupational backgrounds had different levels of satisfaction toward the marketing mix (7Ps).
- 6) Income: Income differences had an effect on levels of customer satisfaction toward the marketing mix of Big C Big C Supercenter at Suwannaphum Branch in Roi Et Province. A similar finding from Weerapong Phusawang's research entitled "Satisfaction toward the Marketing Mix of Food and Beverage Shops at Wang Lang Market in Bangkok" (2017, page 129) reported that customers of different monthly incomes had different levels of satisfaction toward the marketing mix (7Ps).

9. Recommendations

- 1) The results from the survey can be used as guidelines for planning and developing marketing strategies which should be aligned with Big C Supercenter's visions, missions, and business goals at present.
- 2) Part of this research can be used as an example for those interested in carrying out a study on demographic factors and customer satisfaction.
- 3) The researcher recommends conducting a further study on 7Cs and 9Ps, including a comparative study between satisfaction toward the marketing mix of the supercenter and that of another branch or a nearby competitor, etc.
- 4) The research suggests using other variables or considering any other aspects related to marketing, for examples, customer behaviour, service quality, brand images, brand loyalty, and so on.
- 5) It is also advisable to undertake research in the form of qualitative research such as indepth interviews with customers or prospects.

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Sripatum University, Thailand

Sripatum University is one of the oldest and most prestigious private universities in Bangkok, Thailand. Dr. Sook Pookayaporn established the university in 1970 under the name of "Thai Suriya College" in order to create opportunities for Thai youths to develop their potential. In 1987, the college was promoted to university status by the Ministry of University Affairs, and has since been known as Sripatum University. "Sripatum" means the "Source of Knowledge Blooming Like a Lotus" and was graciously conferred on the college by Her Royal Highness, the late Princess Mother Srinagarindra (Somdet Phra Srinagarindra Baromarajajanan). She presided over the official opening ceremony of SPU and awarded vocational certificates to the first three graduating classes. Sripatum University is therefore one of the first five private universities of Thailand. The university's main goal is to create well-rounded students who can develop themselves to their chosen fields of study and to instill students with correct attitudes towards education so that they are enthusiastic in their pursuit of knowledge and self-development. This will provide students with a firm foundation for the future after graduation. The university's philosophy is "Education develops human resources who enrich the nation" which focuses on characteristics of Wisdom, Skills, Cheerfulness and Morality.

University of Cyprus, Cyprus

The University of Cyprus was established in 1989 and admitted its first students in 1992. It was founded in response to the growing intellectual needs of the Cypriot people, and is well placed to fulfill several aspirations of the country. The University is a vigorous community of scholars engaged in the generation and diffusion of knowledge. Despite its brief history, the University of Cyprus has earned the appreciation of Cypriot society. Admission for the majority of undergraduate students is by entrance examinations organized by the Ministry of Education and Culture of the Republic of Cyprus.

University of Wollongong in Dubai, United Arab Emirates

The University of Wollongong in Dubai, abbreviated as UOWD, is a private university located in Dubai, United Arab Emirates. The University is one of the UAE's oldest universities, having been founded in 1993. The Campus has over 3,500 students from more than 108 countries. UOWD is one of the UAE's oldest and most prestigious universities. Established in 1993 by the University of Wollongong in Australia – currently ranked in the top 2% of universities in the world (QS World University Rankings 2018) – UOW in Dubai represents a pioneering Australian initiative in the Gulf region.

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